The steps we'll take together towards the sale of your home

- 1. Detailed market evaluation and review of closing costs.
- 2. Recommendations for the preparation of your home ahead of putting it on the market.
- 3. Clause by clause explanation of Brokerage Contract and signing it.
- 4. Marketing and promotion of your home.
- 5. Appointments for your home visits arranged.
- 6. Review of what to do and what not to do when buyers visit.
- 7. Receive offer(s).
- 8. Negotiate an accepted offer for your property,
- 9. Once you accept an offer a building inspection is performed by the buyer, their mortgage financing process is initiated and whatever other conditions that may have formed part of the offer are addressed.
- 10. Once all the conditions of the accepted offer are satisfied and you have a "finalized" transaction you will then be provided with detailed instructions and a checklist as to what remains to be done prior to the signing at the notary.
- 12. The signing at the notary at which the transfer of ownership takes place.

